

Collins Githinji

(437) 858 – 5658 | collomkubwa@gmail.com
Niagara Falls, Ontario

Results-driven IT professional with strong communication skills, expertise in programming, and a focus on front-end development using HTML5 and CSS. Proven track record in sales and promotional roles, showcasing adaptability, teamwork, and a customer-centric approach to drive results.

HIGHLIGHT OF QUALIFICATIONS

- Core competencies: Excellent communication skills (written and verbal), adaptability, teamwork and collaboration, multi-tasking, planning and strategic thinking, analytical thinking and research, and discretion
- Technical Skills: Programming, Networking, Web development, Mobile application development, Database administration, and Vulnerability assessment
- Programming Languages: C++, C#, Visual Basic, JavaScript, PHP, HTML5, CSS, Python
- Databases: Microsoft SQL Server, MySQL

WORK EXPERIENCE

Web Developer

Freelance

2018 – Present

Remote

- Engaged in freelance web development, operating remotely
- Specialized in front-end development using HTML5 and CSS
- Implemented Bootstrap framework to enhance responsiveness and design aesthetics
- Developed visually appealing and user-friendly interfaces for diverse client projects
- Demonstrated proficiency in creating scalable websites, delivering high-quality solutions aligned with client expectations

Sales Representative (Part-time)

Athi River Nurseries

2021 – 2023

Nairobi, KE

- Engaged with customers enthusiastically to drive sales.
- Assisted customers in deciding which plants to purchase.
- Developed strong product knowledge to effectively communicate features and benefits
- Successfully contributed to the overall sales objectives

Promoter

Nokia Corporation

2019 – 2020

Nairobi, KE

- Actively engaged with customers to promote and drive sales of Nokia products
- Provided personalized assistance to customers, aiding them in making informed decisions on phone purchases
- Demonstrated in-depth product knowledge, highlighting features and benefits of products
- Contributed to the achievement of sales targets and enhanced customer satisfaction
- Maintained accurate records of event details, equipment and inventory, and sales

Promoter

TECNO Mobile

2019

Nairobi, KE

- Enthusiastically promoted and showcased new mobile products and accessories

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WORK EXPERIENCE CONTINUED...

- Played a key role in educating customers about the features and latest promotions
- Assisted customers in making informed decisions, providing tailored recommendations
- Drove sales and attracted new clientele with promotional material

EDUCATION & CERTIFICATIONS

Worker's Health and Safety Awareness Ministry of Labour, Training, and Skills Development	2024
Workplace Hazardous Materials Information System (WHMIS) AIX Safety	2024
BSc. Information Systems & Technology (Forensic IT & Cybercrime) United States International University Africa	2019
Artificial Intelligence Analyst IBM	2019
Secondary Education Certificate	2013

REFERENCES AVAILABLE
